



**SORINTEQ**

# INTERMEDIATE DIGITAL HUMINT

A 2 day specialist training course for Government and commercial sectors

- ✓ 2 Day Programme
- ✓ Specialist Training for Law Enforcement
- ✓ All Training Equipment Provided
- ✓ In Association With the University of Buckingham

**Contact Us**

 [0333 0063248](tel:03330063248)

 [Sorinteq Academy](http://SorinteqAcademy)





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## Course Overview

Building on foundational Digital HUMINT principles, the Intermediate Digital HUMINT Course develops the practical skills required to effectively engage, influence, and elicit information from individuals in online environments.

As digital platforms become increasingly central to communication and influence, practitioners must be able to conduct structured, purposeful engagement while maintaining operational security and ethical standards. This course focuses on the art and science of elicitation, enabling learners to move from passive information gathering to active intelligence development through human interaction.

Delivered by experienced practitioners, the course is highly interactive, combining theoretical frameworks, behavioural insights, and realistic engagement scenarios.

## Who is the course for?

This course is designed for professionals who already have a foundation in OSINT or Digital HUMINT and wish to develop active engagement capabilities, including:

- Intelligence and cyber intelligence practitioners
- Law enforcement and government investigators
- OSINT analysts seeking to expand into HUMINT activity
- Security and risk professionals conducting online investigations
- Personnel involved in influence, engagement, or behavioural analysis roles

Participants should have prior exposure to Digital HUMINT or investigative practices.





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## Course Content

The course provides practical, scenario-driven instruction focused on engagement and elicitation, including:

- Advanced Digital HUMINT Concepts
- Transitioning from passive collection to active engagement
- Elicitation Techniques and Frameworks
- Structured approaches to gathering information through conversation
- Online Engagement Strategies
- Initiating, maintaining, and controlling digital interactions
- Behavioural and Psychological Indicators
- Understanding motivation, influence, and communication styles
- Rapport Building and Trust Development
- Techniques to establish credibility and sustain engagement
- Managing Resistance and Deception
- Identifying and responding to evasive or manipulative behaviours
- Operational Security and Risk Management
- Protecting identity, intent, and investigative integrity
- Practical Exercises and Role-Based Scenarios
- Simulated engagements designed to develop real-world capability





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## Aims and Objectives of the Course

By the end of the course, participants will be able to:

- Apply structured elicitation techniques in digital environments
- Conduct purposeful and controlled online engagement with subjects and sources
- Build rapport and manage conversations to extract valuable information
- Adapt communication styles based on behavioural and psychological indicators
- Recognise deception, resistance, and manipulation during engagements
- Maintain operational security while conducting active HUMINT activity
- Integrate elicitation outcomes into wider intelligence and investigative processes

## Why Choose Sorinteq

Sorinteq delivers university-accredited, practitioner-led training trusted by Government and commercial organisations. Our Intermediate Digital HUMINT Course equips participants with specialist knowledge, practical experience, and operational confidence, ensuring they can effectively protect clients and organisations from ransomware threats.

Students undertaking courses provided by Sorinteq may earn credits towards formal academic qualifications such as Post Graduate Certificate, Diploma or MSc at the university of Buckingham.

For further enquiries please email [info@sorinteq.com](mailto:info@sorinteq.com) or call Sorinteq on +44 (0)333 0063248.

Sorinteq provide all necessary training equipment including laptop computers, internet connectivity, mobile devices and training material.

